

# Inventors Society of South Florida

## Inventare Maximus

December 2003

Inventors Society of South Florida, PO Box 244306, Boynton Beach, FL 33424-4306

## Rapid Prototyping

Charles L. Koch, [3ad@bellsouth.net](mailto:3ad@bellsouth.net)

The current marketplace is being driven by a variety of forces. Your company's ability to gain access to the market faster and at a lower cost than historically available will provide the added edge you require to create greater impact for your products.

The goal of Rapid Prototyping and Manufacturing is to create and deliver early marketing models and quality short run parts and programs at competitive prices with fast turnaround to your company.

A patent is a great source of effort and pride but if you have no actual model or in-material samples to show a buyer it represents only an idea. Rapid Manufacturing offers you the opportunity create and sell. Many of the *prototype and tooling applications* will support your concept development, product evaluation, or early production stages of your programs.

These processes have been used by members of your group and other corporations to introduce products over a wide range of diverse industries. There is a broad range of options open to you:

- **Reverse Engineering and Design Support** - Creating data from hand made models or napkin drawings and creating final and manufacturable databases for real tooling options.
- **Rapid Prototyping (SLA, SLS, FDM)** – 3-dimensional modeling programs that utilize 3D databases to create fit-form-function models for analysis, presentation or actual bridge tooling.
- **RTV Tooling-Urethane Castings to Simulate Plastic Parts** - Simulate production plastic designs for marketing, sales and in some cases early stage production.
- **Rapid-Turn Injection Molding-prototype to light production- almost all materials** - Create bridge tooling to create actual material units for evaluation, marketing and sales.
- **Vacuum Forming for plastic prototypes and production parts** - Large format units that are pulled over forms to create enclosures and in some cases merchandising materials and working units in plastic.
- **Plaster Mold Castings - Simulating Aluminum & Zinc Die Castings** - Bridge tooling for creating prototype or short run castings for actual parts testing, marketing and sales.
- **Investment Casting for rapid turn, low volume requirements**
- **Machining Services - Level 1 Military and Small Minority-Woman Owned FDA Class 3 Facilities** - Traditional method for creating prototypes and high accuracy production parts from plastics or metals in short volume through to production.

These services and applications can make your product a reality, save money in the R&D cycle and actually launch you into the market whether to buyers or directly on your own!

Please feel free to call me with any specific questions about our services, costs and time lines. **3Axis**



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### South Florida Tech 100

This new web site showcases and promotes technology companies in south Florida, and is intended to lure new business to the area. The web site includes county-by-county listings for small companies and any firm providing resources for technology companies. Listings include profiles, pictures, logos and links. Visit [www.southfloridatech100.com](http://www.southfloridatech100.com) ❖

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## Mission Statement

To provide a forum that fosters creativity, freethinking and education that will help further our members' innovations.



## Officers

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## Disclaimer

The Inventors Society of South Florida, Inc. (ISSF) disclaims any responsibility for any financial investment and/or legal, accounting, or other professional advice which may be rendered by individual officers, directors, sponsors, members, speakers and/or guests, at/or as a result of contacts made at any ISSF activity. ❖

**Development, Inc.** looks forward to being a supportive part of your Manufacturing-for-the-Market team and to assisting with the development of your future product programs. Contact 3Axis Development, Inc at 7200 Brunswick Circle, Boynton Beach, FL 33437. Telephone 561-752-9095. Fax: 561-752-9714. Mobile: 561-505-5400. ❖

## SCORE

The **SCORE Association**, headquartered in Washington, D.C., is a nonprofit association dedicated to entrepreneurial education and the formation, growth and success of small businesses nationwide.

SCORE's 10,500 retired and working volunteers provide free business counseling and advice as a public service. SCORE is a resource partner with the [U.S. Small Business Administration](#).

- SCORE offers Ask SCORE email advice online.
- Face-to-face business counseling at 389 chapters.
- Low-cost workshops at 389 chapters nationwide.
- Free and confidential small business counseling.

Through free, small business counseling and support services, SCORE volunteers are here to keep your business going and growing.

From marketing advice to finances, sales and operations, SCORE counselors will help you find the answers. Just as important, counselors will help you develop and think through your business plan to make sure you're asking the right questions.

Florida SCORE offices are located at: [Bay County](#) [Boca Raton](#) [Delray Beach](#) [Ft. Lauderdale](#) [Ft. Myers & Cape Coral](#) [Jacksonville](#) [Miami](#) [Naples](#) [New Port Richey](#) [Orlando](#) [Pasco-Hernando County](#) [Pinellas County](#) [Port Richey](#) [Punta Gorda](#) [Sarasota](#) [South Palm Beach](#) [Tampa](#) [Volusia/Flagler Counties](#) [West Palm Beach](#) ❖

## Inventor Semi-Finalist

Inventor **Rich Errera**, is one of the 33 proud semi-finalists in the United Inventors Association / Inventors' Digest 2003 National New Products Hunt, which was sponsored by the Procter & Gamble Company. He, however, has an excellent chance of making it to number one, especially since thousands in over 30 countries are already on a waiting list for his inventions to be manufactured.

The Patents Pending "Roller" and "Stamper" were elected from a field of more than 400 entries, which were submitted by inventors from across the United States. If you go to the web address [www.GourmetImpression.com](http://www.GourmetImpression.com), click onto the cartoon TV and view him demonstrating these unique food embossing inventions. Amazingly within seconds, he easily and beautifully transforms pizzas, breads, melons, pastries, cheeses and even an Ice-Cream Banana Sundae into "literary works of art".

For more information, contact Rich Errera, CEO Gourmet Impression LLC at 631-930-6014 or email [rich@gourmetimpression.com](mailto:rich@gourmetimpression.com). ❖

## South Florida Legal Guide

The guide is a marketing vehicle listing over 275 attorneys. Placement results from gaining top nods from their peers in anonymous balloting held in the spring. Published by DFM Consulting Inc., a small percentage of the guides are sold at newsstands throughout Florida for \$5.95. ❖

## PACES, The Alternative Energy

Jean-Luc Brochet [brochet.jean-luc@wanadoo.fr](mailto:brochet.jean-luc@wanadoo.fr)

"Paces" is a new high performance electronic process, not a traditional heat pump fitted with some electronic gadgets to improve its output, but a truly revolutionary process totally unused up to now. There are no moving parts, not even a moving fluid in it. "Paces" is an electronic process because the pump's fundamental element uses, for its development, micro-electronic techniques.

The principle consists in attracting the gas neutral molecules onto a so-called "electrostatic" plate, to accelerate them and heat the plate. An intense electric field is applied in a capacitor with micro-pores covering the plate. The neutral molecules are polarized and accelerated when they penetrate these micro-pores where the intense electric field exists. Each molecule accelerates and absorbs electrical energy when it enters into a pore, but in turn decelerates and gives off an equal amount of energy upon its exit from the pore. The molecules, by going back and forth between the plates, continually give off and take energy, thus resulting in a total consumption equal to zero.

The gas fluid does not undergo any change of thermodynamic state, contrary to all other heat pump processes. A thermodynamic cycle remains at the level of each gas molecule, but not at the level of the entire set of molecules.

These new characteristics also enable some new applications. Besides the traditional heat pump applications, this process makes it possible, due to its excellent coefficient of performance, to produce electricity by cooling the environment. For instance, if the Rhine was equipped with heat exchangers into which diverted water could flow, thus cooling its temperature by just one degree, an average of 9000MW could be produced, that is to say the equivalent of several nuclear power stations.

Please note that this process would also enable both electricity and fresh water to be produced from seawater, an interesting application for areas of the world where water is a scarce resource.

Provided we have at our disposal an ecological process for producing electricity, it would become conceivable to produce hydrogen in great quantities; vehicles would be hydrogen powered. Ozone, CO<sub>2</sub> or any other type of pollution would become a thing of the past.

It will most probably be the energy source of future generations, ecological par excellence, inexhaustible, powerful yet completely harmless, stable and steady (contrary to the sun and the wind); an invention capable of re-launching the world economy, in particular giving impetus to the currently depressed new technology sector.

However, you have probably noticed that this invention requires advanced technology, and the few French laboratories capable of developing this process have proven inaccessible to independent researchers such as me. Besides, the invention's claimed qualities, the revolutionary aspect was very often interpreted as 'utopian' by examiners, even before reading the document!

Weary of doors being shut in my face and tired of battling against concept fixed for the past two centuries, it is for these reasons that I have now decided to place this project within the hands of the international scientific and technological community, in order to give the best chance of success to the invention.

Initial development requires the construction of a prototype; three possibilities are described on the website. As there is no longer legal protection abroad, anyone is free to experiment and to market, as he or she wishes, in all other countries outside of France. For more information, visit [www.new-energy-paces.com](http://www.new-energy-paces.com). ❖

### Membership

The Inventors Society of South Florida membership application form is available online at <http://www.inventorssociety.net/appform.pdf>.

Members are entitled to all that is offered by the ISSF: events, meetings, contests, prizes, awards, nominations, and networking. Members also benefit from a monthly newsletter, full of important information, tips, publications, internet sites and outside expositions.

Membership is the primary source of funds to the ISSF, without which, it is difficult if not impossible to hold meetings, send newsletters, hold special events, and maintain an Internet presence.

During each General Meeting in Deerfield Beach, time permitting, a panel of experts will address questions pertaining to patenting, prototyping, and commercializing. This panel was formed to assist members in taking it to the next step in the inventing process. The panel may include:

**Alvin Blum**, Registered Patent Agent  
**John Fulton**, Patent Attorney  
**Freddy Lee**, Prototyping Expert  
**Bob Levy**, Product Designer  
**Howard and Paula Silken**, Commercialization Experts ❖



### Newsletter Submissions

If you have something you'd like to see in the newsletter, please discuss with or send it to Abby Waters. If it is something that has to be copied, please send the original or a high quality copy. If you need the original document returned, please note this in the submission package.

Please remember that the newsletter is black print only. Submissions that have color (especially over text, i.e. words in a colored box) may not be usable. Try to keep submissions simple and basic. ❖

## ISSF Member Meetings

The General Meeting of the ISSF is at 1:30 pm on the **first** Saturday of each month at:

**Ligi Tool & Engineering, Inc.**  
3220 SW 15<sup>th</sup> St  
Deerfield Beach, FL 33442  
877-523-6693  
[www.ligitool.com/contact.htm](http://www.ligitool.com/contact.htm)

**From the Florida Turnpike** Exit at Sample Rd, Exit 69; turn right on Sample Rd (East); left on Powerline Rd; and right on SW 15<sup>th</sup> St (pass the first stoplight on Powerline Rd, look for two cement towers and the **Enterprise Center** sign).

**From I-95 Southbound** Exit at SW 10<sup>th</sup> St, Exit 40; turn right on SW 10<sup>th</sup> St (West); left on Powerline Road; left on SW 15<sup>th</sup> St (look for two cement towers and the **Enterprise Center** sign).

**From I-95 Northbound:** Exit at Sample Rd; turn left on Sample Rd (West); right on Powerline Rd; and right on SW 15<sup>th</sup> St (pass the first stoplight on Powerline Rd, look for two cement towers and the **Enterprise Center** sign).

**Contact**  
Abby Waters 561-241-7373  
[abbysideas@aol.com](mailto:abbysideas@aol.com)



The General Meeting is located at  
**Ligi Tool**

## President's Corner



What a day of inspiration, a meeting of the minds....the best minds. Members of the **Edison Inventors Association** from Fort Myers joined the members of the ISSF to learn about *Rapid Prototyping* from **Charlie Koch**. Standing room only set the stage for one of our best meetings ever! For the enlightenment of the Edison Inventors, a tour of **LigiTool** preceded the presentation.

We see more and more that hard work and grass roots approach are the keys to our successful inventors. Those who network, follow all leads, do the hard research themselves and keep a realistic attitude, reap a successful outcome for a product and themselves. Yes, there are reputable companies and royalties and upfront money, but you won't get rich quick. Focus on the process to create an exciting story. We only had to look around the room to believe that ordinary people with passion can make the extraordinary happen.

Twenty copies of the Silkens' book (*I Have An Idea For An Invention! What Do I Do Now???*) and ten copies of my poetry book were sold. We met a young inventor, **Andrew Lenoir**, who received many accolades when identified as the recipient of the ISSF *Young Inventor Award* created by ISSF Vice President John Fulton and funded by ISSF.

Congratulations to **Cathy VerSchneider**, our newsletter/website creator; **John Fulton**, the *Robert and Betty White Award* recipient; and the **Silken** family, recipient of the *Dr. Jay Morton Innovation Award*. I hoped to have the awards at our meeting, but they will be given at a private ceremony at my home. These awards are personal to me, and I want a special evening just for this important group that make me look good daily and contribute so much. *Thank you!!!*

It was exciting to have our past presidents **Alvin Blum**, **Dick Loughlin** and **Marvin Greenhut** in our audience. I will remember this day and know when I wake tomorrow I can do more. Be realistic, but dare to dream. We are an elite group pursuing the American dream. Hold your heads high and know the key word is 'TRY.'

With admiration, I'm truly yours,

*Abby*

## Message from the Newsletter & Web Site Creator

I thank everyone who spoke appreciatively of the newsletter and web site. Please think of these ISSF features as tools for your use. If anyone finds better ways to move from an idea to a successfully marketed product, or identify how they avoided problems, PLEASE USE THE NEWSLETTER AND WEB SITE TO INFORM THE MEMBERSHIP. Feel free to contact me directly ([cever@ix.netcom.com](mailto:cever@ix.netcom.com)).

After receiving recognition for a superb effort with the ISSF web site and newsletter, I mentioned to the listeners that I have access to business plan samples. The software program in which these 400+ samples exist, is **PaloAltoSoftware's Business PlanPro 2004**, described on page 5. Please email me if you are interested, and specify the subject so I can select the plan closest to your actual business.

Following the Saturday meeting, I met with several people, including **Mr. Marvin J. Percher**, a counselor with the *West Palm Beach SCORE Chapter 224*. He listened to the introductions around the room and realized how much SCORE can help, so please read about SCORE on page 2 and visit [www.wpbscore.org](http://www.wpbscore.org) (or the SCORE office nearest you). These professionals-turned-counselors are a must for your invention development team. They are expert in select fields of business. Many are former CEO's, CFO's, and CPA's, who are familiar with sales, marketing, product development etc. Best of all the service is free. No legal advice is offered. ❖

## Business Plan Pro 2004

PaloAltoSoftware offers a program for anyone requiring a business plan. The software database contains over 400 sample plans, a wizard to assist you, and step-by-step guidance. It asks simple questions, turns your data into impressive tables and charts, and imports data directly from QuickBooks. The program does the math for you and provides professional formatting.

Business PlanPro 2004 is the recommended choice of the Wall Street Journal, Inc Magazine, PC Magazine, ZD Net, PC World and Yahoo Small Business. It is used by the SBDC throughout the US to provide clients with the best possible planning resources. The software enables you to create a plan that matches the exacting requirements most lenders, Angel investors and VCs look for. Every page (from cover and table of contents to reports, charts, graphs and summary) is automatically organized and collated to produce a plan that gets results.

You can purchase and download this software online from [www.PaloaltoSoftware.com](http://www.PaloaltoSoftware.com) for about \$100 or use a search engine like Google to search on "Business PlanPro 2004" and find an inexpensive software distributor who will sell it as low as \$83, excluding postage and handling. ❖

## Credit Card Processing

**How will my small business benefit if I accept credit cards as a form of payment?** The greatest benefit is increased revenue. Americans spend billions of dollars each year with credit cards and are likely to spend more at businesses that accept them.

**Where do credit card processing fees come from?** In the time it takes to get approval for a credit-card transaction, the cardholder's account data zip through several networks and back to the merchant. To process all that information, the credit card company charges the processor an interchange fee. That fee is passed along to the merchant as the discount rate.

**How and when do I receive money from credit-card transactions and pay my processing fees?** Within 24 to 48 hours of the credit-card transaction, money is deposited electronically into the merchant's account. Once a month, the same account is automatically debited for the amount owed in fees.

**Why are rates generally higher for mail and phone transactions than for retail-card transactions?** The rates reflect greater risk for keying errors or fraud when the card and customer are not physically present for the transaction.

**What is the batching fee?** Each day's credit card transactions are totaled and sent electronically to the processor in a "batch." Some companies charge a fee for this processing.

**What is a chargeback?** When a customer disputes a transaction for any reason, the sale is debited from the merchant's account until the issue is resolved. The merchant pays an administrative fee.

**What is the discount rate?** The merchant pays a percentage of the sale, plus a per transaction fee to the processor for each transaction, which is subtracted from the total sale.

**What are hidden fees?** Many processors charge fees for maintenance, equipment setup, customer service and batching that aren't apparent when the merchant signs up for service.

**What is the interchange fee?** The processor pays a percentage of the sale plus a per transaction fee to the card issuer for each transaction. MasterCard and VISA set these rates for the industry. ❖

### ISSF Speakers in Miami

When the ISSF offers a second speaker, it is at 1:00 pm on the **third** Saturday of each month at:

**N. Miami Beach Public Library**  
1601 NE 164th St  
North Miami Beach, FL

**From I-95 Northbound:** Exit at NW 167<sup>th</sup> St, Exit 17, turn right on NW 167<sup>th</sup> St (East); Pass 163<sup>rd</sup> Street Mall and turn left on NE 16<sup>th</sup> Ave one block to NE 164<sup>th</sup> St. The library is straight ahead through the stoplight.

**From I-95 Southbound:** Exit at Miami Gardens Dr (N.E. 183<sup>rd</sup> St); Straight through stoplight onto NE 6<sup>th</sup> Ave; left on NE 167<sup>th</sup> St (East); Pass 163<sup>rd</sup> Street Mall and turn left on NE 16 Ave one block to NE 164<sup>th</sup> St. The library is straight ahead through stoplight.

**Contact:** Bob Levy at 305-893-5989 or 305-205-2884 cell or email [boblevy@bellsouth.net](mailto:boblevy@bellsouth.net) ❖



### Sealed Air Corporation

For information on Fill-Air™ bags and other inflatable packaging to protect your products, call 800-648-9093. ❖

### Machined Parts

Contact [machined\\_hobbyist\\_owner@yahoo.com](mailto:machined_hobbyist_owner@yahoo.com) who has home based machining equipment to make parts for people who need them. ❖

### Tradeshow List

For an extended roster of invention related trade shows and events go to: [www.inventorsdigest.com/current/shows.html](http://www.inventorsdigest.com/current/shows.html) ❖

### AOPA Expo 2004

Airplane Owners & Pilot's Association (AOPA) Expo 2004 will be held in Long Beach, California, October 21-23, 2004. ❖

**The New Color of Money**

The new \$20 notes now in circulation have subtle new colors to make counterfeiting more difficult. Look for three security features on \$20 notes you handle: watermark, security thread and color-shifting ink. Visit [www.moneyfactory.com/newmoney](http://www.moneyfactory.com/newmoney) for more information. ❖

**Today's Tax News**

Visit [www.tax.org](http://www.tax.org) to find "Today's Tax News" area on the home page that keeps readers updated on tax news and trends. ❖

**Scams Chat List**

Go to: [http://inved.org/mailman/listinfo/scammed\\_inved.org](http://inved.org/mailman/listinfo/scammed_inved.org) to subscribe to email chat in your inbox about invention submission and marketing scams. Submit your experiences to: [Scammed@Inved.org](mailto:Scammed@Inved.org). Please list a firm, person, or topic in the "Subject" line of the email. ❖

**8th USPTO Conference**

The USPTO is holding the 8th Annual Independent Inventors Conference this year on Nov. 17-18, 2003 at the Franklin Institute in Philadelphia, PA. Experts in the fields of invention marketing and intellectual property protection, will join the senior USPTO officials, James Rogan, USPTO Director, Nicholas P. Godici, Commissioner for Patents, Esther M. Kepplinger, Deputy Commissioner for Patents.

Featured speakers include a representative from QVC to talk about "How to get your product on QVC." Also, recent Inductees to the National Inventors Hall of Fame will share their experience.

Additional information is available at [www.uspto.gov](http://www.uspto.gov) or contact Cathie Kirik at 866-767-3848. ❖

**ITE, a Scam Company**

International Technology Exchange (ITE), headquartered in Dublin, Ireland, is spotlighted by W-FIVE on [www.ctv.ca](http://www.ctv.ca), after a Canadian working mother is scammed of more than \$11K. For details visit <http://www.ctv.ca/generated/news/WFive.html>. Find heading **Inventor beware** and click on **More...** ❖

**Implied Warranties**

Warranties give the buyer legal rights that can go above and beyond what is in the manufacturer's warranty. An implied warranty usually guarantees something by law that the manufacturer's warranty does not. Implied warranties exist as a matter of law in many states, even if the seller or manufacturer does not discuss them with the buyer. An implied warranty does not cover everything that can go wrong, such as breakdowns or problems after the sale, because these items can be covered by an ordinary manufacturer's warranty. It applies only if the buyer can prove that the defect existed at the time of sale, and that the defect was covered in the implied warranty. Implied warranties standards can vary from state to state.

An "implied warranty of fitness for a particular purpose" describes a promise made by a seller for a particular stated purpose, such as a vehicle bought for camping. Implied warranties guarantee that consumers have certain rights by law. They basically cover commonsense assumptions about products, making sure that merchants sell products that actually can do what they are meant to do.

In general, implied warranties are governed by the state attorney general's office, which works to mandate, update and enforce such standards. If you are not sure what laws your state has concerning implied warranties, or you believe you have been the victim of an implied-warranty violation, check out [www.naag.org](http://www.naag.org) to find contact information for your state attorney general. ❖

**Advertiser's Corner**

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<p>380 Leigh Road, West Palm Beach, FL 33405</p>	

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-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

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## Product Naming

The naming of a real estate development starts with a creative meeting between the art director, copywriter and account manager. They are selling a lifestyle and know that people like labels. Naming is important, since often there is no building at the development, only a trailer transformed into a sales center.

Important questions to consider in naming your product are:

- Who/where is the market for the product?
- Which product features are selling points?
- How are you going to reach the customer set?
- What uniqueness of the product stands out in the marketplace?
- Does the name have graphic and visual appeal?
- Is the name easy to pronounce and does it relate to the product?

The product name is an opportunity to advertise the uniqueness of your invention over competitors, and encourage your customers to buy yours first. ❖

## Compact Fluorescent Light Bulb (CFL)

These miniature tube lights conserve energy, save money and last longer than regular light bulbs. The CFL contains gases and a liquid metal. When a CFL is switched on, electricity causes a chemical reaction inside the bulb that produces light with a fraction of the heat output of incandescent bulbs. Light output is soft like an incandescent bulb. The CFL screws into any standard light bulb socket. The CFL is cool (100°F) to the touch and will not spark fires. It is stamped with the EPA Energy Star label to identify it as an environmentally friendly product. ❖



## First Annual Young Inventor Award

John Fulton, VP Inventors Society of South Florida, [fulton@malloylaw.com](mailto:fulton@malloylaw.com)

The Board has recently established the Inventors Society of South Florida's *Young Inventor Award*, to recognize the talent, motivation, innovation, and creativity exhibited by the students of South Florida. It is our sincere hope that this award will provide inspiration and encouragement not only to the recipients of the award, but to their fellow student as well, as they set out to tackle tomorrow's challenges, today.

We are pleased to announce that the first recipient of the Society's *Young Inventor Award* is **Andrew Lenoir**, a junior at Gulliver Preparatory School. In addition to the commemorative award, Mr. Lenoir will receive a one year membership in the Inventors Society of South Florida, a copy of **"I Have An Idea For An Invention! What Do I Do Now???"**, written by Howard and Paula Silken, a one hundred dollar cash award from the Inventors Society, and a matching one hundred dollar cash award from Abby's Idea Factory, Inc.

Andrew's hard work and dedication in the field of consensual pupillary response earned him recognition at last year's *South Florida Science and Engineering Fair*, including an award for Best Project, and his work is now the subject of a pending U.S. Patent Application entitled **"System and Method for Inducing and Measuring a Consensual Pupillary Response."**

The inaugural presentation of the Inventors Society of South Florida's *Young Inventor Award* will take place during our General Meeting in Deerfield Beach on January 3, 2003. We hope you will all attend to share in this special occasion. ❖

### Online Navigation

According to comScore Networks, there are about 4000 search engines available for Internet searches, but a handful of them handle most of the online traffic. For instance, in June 2003, Google provided 78%, MSN provided 15%, Ask Jeeves provided 4%, and all others provided 4%. Google provides search results for AOL and Yahoo! ❖

### ISP List

Jupitermedia Corp. is a leading Internet consultancy and provides services for various networking needs. They maintain a list of Internet Service Providers (ISPs) at <http://thelist.com> that you can search by location and feature criteria. Also, check out their links to various services that one needs to conduct business online. ❖

### Technology Q&A

Check out the Business & Technology section of the Sunday issue of the South Florida Sun-Sentinel for technology information: reader Q&A, web sites, and what's hot in technology. ❖

### Launch Your Business

Find information of effective business plans, incorporating, tax breaks and more at [www.allbusiness.com/articles/SAB\\_articles.asp](http://www.allbusiness.com/articles/SAB_articles.asp). ❖

### Shred Old Documents

According to licensed private detective Thomas Goodpaster of Minneapolis, MN, dumpster diving has always been a viable means of collecting competitive intelligence. It remains a real threat to those businesses that have always trusted that what is thrown away will remain so. When discarding documents, shred anything you would not freely give to a competitor or stranger. ❖

### Business Plan

A business plan is an action plan to accomplish your business goals by taking the correct steps (outlined by you according to what you want to do). However, if there is no ability to problem solve, make adjustments and overcome obstacles when they arise, you can miss out on some great opportunities. ❖

[www.secinfo.org](http://www.secinfo.org) offers clues into a company's past problems and future plans.

*What I need is someone who will make me do what I can.*

- *Ralph Waldo Emerson*

### **LIGI Tool**

December 6<sup>th</sup>

speaker

**Bob DeLauriers**

discussing

**Large Volume  
Manufacturing  
Produced by Inmates**

**We're on the Web!**

See us at:

**InventorsSociety.net**

For any comments about the content of this newsletter email [cever@ix.netcom.com](mailto:cever@ix.netcom.com)

## **Inventor Book Signing**

**Howard** and **Paula Silken** are having a book signing on Tuesday November 18<sup>th</sup> at 6:30 pm at the Delray Beach Library, 29 SE 4th Avenue, Delray Beach. If anyone needs driving instructions, the phone number at the library is (561) 266-0194.

The Silken's book, ***I Have An Idea For An Invention! What Do I Do Now???*** is the result of a lifetime interest with inventing. Their book is a how-to manual for people who would like to convert an idea into a US Patented invention, and how to make money on the idea as well. The book instructs step-by-step from inventing to patent, and includes a listing of inventing societies, and a series of forms for the would-be inventor's record keeping. ❖

## **Request for Comments**

The **National Intellectual Property Law Enforcement Coordination Council** (the Council) seeks public comments relating to the agenda and mission of the Council. Interested members of the public are invited to present written comments on how to improve overall coordination and the topics outlined in the Supplementary Information of the Federal Register dated October 28, 2003 (Volume 68, Number 208, Page 61398-61399. From the Federal Register Online via GPO Access ([wais.access.gpo.gov](http://wais.access.gpo.gov)) locate DOCID:fr28oc03-37.

All comments are due by November 28, 2003. Persons wishing to offer written comments should address them to the Under Secretary of Commerce for Intellectual Property and Director of the United States Patent and Trademark Office, Box 1450, Alexandria, VA 22313-1450, marked for the attention of **Elizabeth Shaw**.

Comments may also be submitted by facsimile transmission to (703) 305-7575, or by electronic mail through the Internet to [Elizabeth.shaw2@uspto.gov](mailto:Elizabeth.shaw2@uspto.gov). All comments will be maintained for public inspection in Room 902, Crystal Park II, 2121 Crystal Drive, Arlington, Virginia.

For further information, contact: **Elizabeth Shaw** by telephone at (703) 305-1033, by fax at (703) 305-7575, or by mail marked to her attention and addressed to the Under Secretary of Commerce for Intellectual Property and Director of the United States Patent and (Page 61399) Trademark Office, Box 1450, Alexandria, VA 22313-1450. ❖

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