

Inventors Society of South Florida

Inventare Maximus

November 2005

Inventors Society of South Florida, PO Box 244306, Boynton Beach, FL 33424-4306

The China Manufacturer

SJ Eifion-Davies enquiries@the-china-manufacturer.com

Our offices and facilities are located in Hong Kong and China (Guangdong), a fact we have emphasized by adopting 'The China Manufacturer' (www.the-china-manufacturer.com) as our marketing name for the Internet. We have been manufacturing for western companies for over 21 years and in that time we have learned it is essential that our customers are in control by signing off every critical stage of the manufacturing process. In addition, our specialist Q.A. / Q.C. staff can adapt our quality control checks to match a customer's existing procedures, and the customer knows it has the security and familiarity of an ISO 9000 partner.

Design & Development Schedules are produced for initial drawings, concept meetings, working samples and patterns, tooling patterns, tool production time and first shots / components for samples. *Production Schedules* are produced for the first engineering pilot run, pre-production samples, production samples, production sign off, production start and inspection. *Shipping Schedules* cover planned 1st, 2nd, etc. inspection dates, ship dates, E.T.A. dates, etc. The customer signs off at each critical juncture.

We would be pleased to prepare a quotation for your product in China. For this we would require drawings and annual volume requirements, as well as target pricing if available. If you require us to sign a confidentiality agreement, this can also be arranged. We can provide additional information on completion of a quotation which is satisfactory to you. ❖

Featured Member: Jack Long, Build a Better Mouse Trap

The old saying of "Build a better mouse-trap and the world will beat a path to your door" is well fixed in the minds of most inventors, as is the companion saying "Necessity is the Mother of Invention". If only it were that easy, there would be far more wealthy inventors and a lot fewer frustrated individuals trying to transition their ideas into a paying reality.

While many individual inventors struggle with the complex issues of getting the idea off the drawing board and into the market, the challenge and the process is equally, if not more difficult in the corporate world. The pieces to the process are for the most part, very similar and differ primarily in scope and the detail and documentation of the various required steps. A review of the typical steps in the corporate world may be of interest and value in the consideration of individual inventor activities.

The starting point is obviously in the origin of the idea. Where did it come from and what was the rationale behind it. In the corporate case, there are a multitude of potential origins: the CEO proclaims that a new widget is needed; the VP of Sales states that the competition is increasing market share with their new what's-it; one of the senior engineers determines that a new gadget can be developed to go with existing products; or a field service engineer discovers a significant problem with either a current company product or one belonging to the competition. Any one of these type occurrences can provide the spark that triggers the life of an invention and potentially a new product. Note that the invention and the new product are not one and the same. There is a very small percentage of ideas that make it to the patent phase, and obviously an even smaller number that will eventually emerge as a new product.



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Inventors Society of South Florida

**Howard Silken,
Richard Loughlin
and Ken Eddowes**

Present

Creating Your Product Video

November 5th 1:30 pm

(Continued on page 2)

Mission Statement

To provide a forum that fosters creativity, freethinking and education that will help further our members' innovations.

**Officers**

President: John Fulton, Jr.
 Secretary: Joanna Zaremba
 Treasurer: Lucy Pettersen
 Founding President: Robert White

Directors

Alvin Blum, Howard Silken and
 Richard Loughlin

Membership and Education:
 Howard & Paula Silken

Member Liaison: Joanna
 Zaremba

Public Relations: Eva Thomas

Publicity: Bill Seymour

Good Will Ambassador:
 Paula Silken

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 772-287-2224

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 Delray Beach
 561-496-1140

Joanna Zaremba in Broward Co.
 954-486-2426

John Fulton in Miami
 305-751-5450

When considering a possible "new product", the definition needs to include an improvement for an existing product which can be as important as a totally new product in terms of both patent coverage and market implications. A product improvement will typically be less costly and time consuming to implement and market acceptance may be more easily achieved.

With the idea having been born, there are very large numbers of questions to be answered as the evolution proceeds. The evolution procedure will vary widely depending on: the company; the size of the development program required, and the nature of invention. In almost all cases however the following questions must be answered, either informally or in highly documented detail based on the size of the project required to transition from idea to patent to product. In some cases the questions can be addressed in a linear fashion but in most cases they must be considered on an iterative basis, in view of the interaction of elements being considered.

The basic questions are (but not limited to):

- Is it patentable?
- Are there similar products covered by patents?
- Does it infringe on any existing patents?
- Will it solve the perceived problem?
- What will it cost to develop?
- How long will it take to develop?
- What type of testing will be required and what will it cost?
- What will it cost to manufacture?
- Is the manufacturing possible internally?
- If outside manufacturing is required, are there viable sources available?
- What price will the customer be willing to pay?
- What is the best way to market it?
- How will it impact competitor's products?
- What are the risks involved with the project?
- What is the approximate timing from now until market launch?

After these and other questions have been answered on a preliminary basis, a schedule, complete with cost elements, would normally be developed. The detail of the plan would again depend on many of the factors discussed above.

Within a corporation, the process of developing the answers and a project or program plan involve many departments and individuals within the organization. The next stage is often to establish a team from various departments to implement the plan. The team monitors the cost and timing of every element and reports progress to management on a frequent and formal basis.

The average inventor will not typically have an organizational structure, as described above, to deal with the process of turning an idea into a product in the market. However, it may be well for him to assume the various organizational roles, since many of the ingredients of the decision making procedure should be carefully addressed in "Building a Better Mouse Trap". ❖

New Technology - LEP

Cambridge Display Technologies or CDT has developed a new technology called LEP or Light-Emitting Polymer, also known as Polymer Light Emitting Diodes (PLEDs). It is believed to be the successor of expensive LEDs. PLEDs can be used as television screens, computer displays, portable screens, and in advertising and information board applications and also in lighting devices. This technology is very promising because it involves an easier production technique. No vacuum is needed,

and the emissive materials can be applied on the substrate by a technique derived from commercial inkjet printing. This means that PLED displays can be made in a very flexible and cheap way. The fact that it can be printed onto flexible substrates opens the door to new applications such as roll-up displays or displays embedded in clothing. Learn more at www.cdtltd.co.uk/technology/36.asp. ❖

Textile and Clothing Industry IP Symposium

WIPO, Italy's Ministry of Productive Activities and the Italian Institute for Industrial Promotion will host an International Symposium on the importance of intellectual property to the textile and clothing industry - a sector which is heavily reliant on the development of innovative designs and original creative expressions for its success. The conference will be held November 30th and December 1st, and will address how the tools of the intellectual property system - copyright, designs, trademarks, and even patents - are used by the fashion industry to promote competitiveness and drive success.

Participants will come from the world of fashion, as well as from government, fashion-support industries and academia. The program and the registration form are available on-line. **Participation is free** and is **open to anyone interested** (experts in the field, representatives from public and private organizations, students, etc.). Information on how to get to the venue and where to stay is available at www.wipo.int/meetings/2005/smes_qtc/en/. On December 2nd, the participants will have the option of visiting a select number of successful enterprises in the textiles and clothing section in Caserta, Italy. ❖

Andy Gibbs Receives 2005 TEC Champion Award

U.S. Congressman Major Owens, Chairman of the United States Congressional Black Caucus' Education Brain Trust and senior member of the House Committee on Education and the Workforce, and the Education Technology Think Tank (ET3) presented Andy Gibbs with the award at the **2005 ET 3 TEC Champion Award: Leaders Inventing Equitable Futures**, held as part of the Congressional Black Caucus's 35th Annual Legislative Conference. This award is presented to exceptional leaders who are promoting the 21st Century skills of inventive thinking and entrepreneurship, closing the education excitement gap, and establishing a legacy of educational empowerment in traditionally underserved communities across America. Andy Gibbs is Founder and Chief Executive Officer of PatentCafe. ❖

Green Industry Expo - November 2-5

The Green Industry Expo (GIE), widely known across North America as the national expo for lawn, landscape and grounds professionals, has evolved into the industry's premier marketplace encompassing every aspect of design-build and maintenance of outdoor and indoor green space. No other event attracts qualified professionals seeking to satisfy their desire for education, networking and commerce like the GIE. Call 888-303-3685 or visit www.gieonline.com for more information. Expo features include:

- More than 360 Indoor Exhibits
- Product Field Day with 100+ Demonstrations
- Networking with over 6,000 Industry Professionals
- Cash Prizes for Attendees
- Exhibitor-Sponsored Show Specials
- Optional Green Industry Conferences
- More than 60 Educational Sessions. ❖

Membership

The Inventors Society of South Florida membership application form is available online at www.inventorssociety.net/appform.pdf.

Members are entitled to all that is offered by the ISSF: events, meetings, contests, prizes, awards, nominations, and networking. Members also benefit from a monthly newsletter, full of important information, tips, publications, internet sites and outside expositions.

Membership is the primary source of funds to the ISSF, without which, it is difficult if not impossible to hold meetings, send newsletters, hold special events, and maintain an Internet presence. ❖

Newsletter Submissions

If you have something you'd like to see in the newsletter, please discuss with or send it to issf_cathy@yahoo.com. If it is something that has to be copied, please send the original or a high quality copy. If you need the original document returned, please note this in the submission package.

Please remember that the newsletter is black print only. Submissions that have color (especially over text, i.e. words in a colored box) may not be usable. Try to keep submissions simple and basic. ❖

Market Research

Through market research, aspiring entrepreneurs can determine if there is a market for their idea. **The Hill Library** (www.jjhill.org) is a research library for small businesses, which offers members access to popular databases and directories, such as Dun & Bradstreet, Proquest Newspapers and MarketResearch.com. Through a monthly or annual membership, Hill Library subscribers can obtain important information on competitors, industry trends, consumer and demographic data and journal and newspaper articles. ❖



ISSF Member Meetings

The General Meeting of the ISSF is at 1:30 pm on the **first** Saturday of each month at:

Ligi Tool & Engineering, Inc.
3220 SW 15th St
Deerfield Beach, FL 33442
877-523-6693
www.ligitool.com

From the Florida Turnpike: Exit at Sample Rd, Exit 69; turn right on Sample Rd (East); left on Powerline Rd; and right on SW 15th St (pass the first stoplight on Powerline Rd, look for two cement towers and the **Enterprise Center** sign).

From I-95 Southbound: Exit at SW 10th St, Exit 40; turn right on SW 10th St (West); left on Powerline Road; left on SW 15th St (look for two cement towers and the **Enterprise Center** sign).

From I-95 Northbound: Exit at Sample Rd; turn left on Sample Rd (West); right on Powerline Rd; and right on SW 15th St (pass the first stoplight on Powerline Rd, look for two cement towers and the **Enterprise Center** sign).

From I-75: Exit at the Sawgrass Expressway (Route 869); go to the end of the expressway and continue east on Sample Road; turn left on Powerline Road and right on SW 15th St (pass the first stoplight on Powerline Rd, look for two cement towers and the **Enterprise Center** sign).

Contact

John Fulton 305-858-8000 or jfulton@malloylaw.com.



The next General Meeting at

Ligi Tool

happens November 5th

President's Corner

The Board wants to thank **George Alexakis** for presenting yet another way to succeed with product development. George attended ISSF meetings and acquired information helpful to his product ideas. He was fortunate to have a team sharing the responsibilities, and explained to the attendees what the team members did in each of the six phases of his product development. Each phase included a Go/NoGo decision, based on evaluation of the activities within that phase. During the activities of phases 3-5, product selling price was determined. Briefly, the six phases before production were:

1. Create a prototype.
2. Refine prototype into final product.
3. Conduct focus group interviews and incorporate into final product.
4. Obtain single item from China manufacturer and compare to specifications.
5. Produce (about 50) samples for pilot testing and marketing purposes.
6. Develop instructions to accompany the final product.

The Board wants to remind members that nominees are required for officers to serve beginning in January 2006. Nominations will be accepted and considered for all board positions. It is important that members participate on the Board to infuse fresh perspectives into the society.



By Kids For Kids Xerox Invent-A-Toy World Games

Visit www.bkfk.com/challenge/ for the details of inventing a toy, a game or sporting goods to win the Chester Award receive a licensing contract from By Kids For Kids (BKFK) and more. The Challenge is open to individuals who are legal residents of the 50 United States, District of Columbia, and United States territories and possessions, between the ages of 5 and 19 (and have not graduated high school) at the time an entry submission is actually submitted. Submission deadline is **January 16, 2006** at noon (ET). You must register at the www.bkfk.com web site to participate. Please read the rules to ensure compliance with requirements.

The Invention/Product must:

- a. be within a Challenge category; specifically, 1) Toys or Game (for example, but not limited to, action figure, plush, board game, skill-test, brainteaser), or 2) Sport or Sporting Good (for example, but not limited to, equipment, accessories, training, safety gear);
- b. address a need or solve a problem; and,
- c. be a measurable improvement, if it is an improvement to an existing product as solely determined by the Sponsor relative to the function of the product.

The Invention/Product cannot be:

- a. for any product that is currently, or has been, on the market (except if the Sponsor determines that it is a "measurable" product improvement), or,
- b. just a cosmetic difference from a current or previously marketed product (unless that difference is also a "measurable" improvement relative to the function of the product), or,
- c. for a product (or part of a product) which is already protected by patent or copyright unless the patent or copyright is owned by the entrant, or the patent or copyright is about to expire, or,
- d. for a product intended exclusively for the consumer market of 19 or over. ❖

News from Cathy's Desk

BIG IDEA HUNTS, a contest from Big Idea Group, is seeking great ideas in two categories: kids' infomercial craft and outdoor activity toys and office commodity dispensers. If you have an idea in either or both of those categories, please submit it to the latest Idea Hunts. Ideas will be evaluated for licensing contracts, and merchandise prizes will be awarded in the Kids' Hunt. Deadline for both Hunts is **October 26**. For more information, visit www.bigideahunts.net/index.html.

The 2005 Matchmaker Conference/Tradeshow is November 16-18 at the Orange County Convention Center in Orlando. This premier conference and tradeshow for small and minority businesses fosters relationships between these businesses, state agencies and the private sector. The host hotel is the Rosen Centre on Orlando's International Drive. This year's activities include informative workshops, an awards luncheon and reception, a golf tournament and a business trade fair. For more information contact the Office of Supplier Diversity at 850-487-0915 or www.osd.dms.state.fl.us.

The South Florida Auto Show happens November 4-13 at the Miami Beach Convention Center. For information, contact Mr. Cliff Ray at 305-947-5950 or visit www.southfloridaatda.org or www.sfliautoshow.com.

Contact the World Trade Center in Miami for information on the 8th Americas Food and Beverage Show and Conference (Nov 19-20) and the US-China Business Forum (including IP rights) on October 27th. For more information visit the World Trade Center Miami, 1007 N. America Way, Suite 500, Miami, FL 33132; call 305-871-7910; email info@worldtrade.org; or online www.worldtrade.org. ❖

Guide to Licensing and Technology Transfer in the Pharmaceutical Industry

In a research-intensive sector such as the pharmaceutical industry, the creation, protection and transfer of technology are key elements of most companies' business strategies. In this guide, **Philip Mendes**, Partner of Innovation Law in Brisbane, Australia, presents the main contractual agreements through which technology is transferred in the pharmaceutical industry. With a special focus on patent licensing, the guide also presents other technology transfer agreements such as confidentiality agreements, IP assignments, material transfer agreements and strategic alliances. The guide is published by kind permission of the International Trade Center, the joint technical cooperation agency of the UNCTAD and WTO for operational, enterprise-oriented aspects of trade development. Find this guide at www.wipo.int/sme/en/documents/pharma_licensing.html; it is also available in Adobe PDF format. ❖

Intellectual Property Rights Helpdesk

The main objective of the Intellectual Property Rights (IPR) Helpdesk is to assist potential and current contractors taking part in Community funded research and technological development projects on IPR issues. The IPR-Helpdesk also advises on Community diffusion and protection rules and other issues relating to IPR in international research projects. Another more global objective of the action is to raise the European research community's awareness of IPR issues, by emphasizing their European dimension.

Their website (www.ipr-helpdesk.org) offers several resources: news, events, documents, FAQ. Links, glossary and IPR Bulletin free of charge. They offer guides, legislation information, and briefing papers. ❖

ISSF Website – Events

Lots of events are scheduled in south Florida in fall and winter. Please check the Events page of the ISSF website for a **list of events** (e.g. home design, bike, boat, and jewelry shows) and the **links to convention centers** in south Florida.

Long Road to Wal-Mart

Visit www.entrepreneur.com and use the search engine to find *The Long Road to Wal-Mart Shelves*, a start-up success story written by **Gwendolyn Bounds**, a staff reporter for the Wall Street Journal. ❖



Market Your Product

Visit <http://mplans.com/dpm/article.cfm/37> to learn *How to Market an Innovative Product* from Tim Berry, a business planning expert. Next, visit <http://mplans.com/dpm/article.cfm/44> to learn how *Target Marketing is a Better Use of Resources*. ❖

Most Favored License

Visit McDermott, Will & Emery at www.mwe.com and search the title, *The Dangers of the "Most Favored License" Provision*, written by **Kori Anne Bagrowski**. Licensees, beware of royalty obligations determined by a "most favored license" provision. If the licensor is involved in a suit that could directly affect royalty obligations, the licensee must intervene before the parties reach settlement, while there is still an existing suit in which to intervene. ❖

Grace Period and Invention Law in Europe and Selected States

In this document, the IPR-Helpdesk provides a useful introduction to the provisions concerning the grace period in the patent law of different countries. It also looks at the debate taking place at the European and international level on this issue and provides some interesting advice to businesses. Find this document at www.ipr-helpdesk.org. ❖

WIPO Assemblies Close

The Assemblies of the member states of the World Intellectual Property Organization (WIPO) concluded on Wednesday, October 5, 2005, following a review of activities over the past year and agreement on the agenda of the Organization for the next year. The WIPO General Assembly, which brings together the 183 member states of the Organization, was chaired by Ambassador **Enrique Manalo**, Permanent Representative of the Philippines to the United Nations and other international organizations in Geneva.

At the end of the meeting, Director General, **Dr. Kamil Idris** said that he was very pleased with the outcome of the Assemblies which had taken place in a positive and constructive atmosphere.

The highlights of the meeting that took place from September 26 through October 5, 2005 are found at www.wipo.int/edocs/prdocs/en/2005/wipo_pr_2005_427.html (search the wipo site for Press Release 427). ❖

The Wall Street Journal

StartupJournal.com, published by The Wall Street Journal, offers a wealth of articles to help entrepreneurs start and grow a business. ❖

The Licensing of IP in Bankruptcy

Karen Lee Turner and **Jay T. Blount** explain how bankruptcy affects the rights under an intellectual property license, both when the debtor is the licensee and when the debtor is the licensor. Use a search engine to find the article by title and author. ❖

US Customs & IP Rights

U.S. Customs and Border Protection maintains an aggressive IPR enforcement program which devotes substantial resources to target, intercept, detain, seize and forfeit shipments of IPR-violative goods. Our enforcement is accomplished through the cooperative efforts of our trained enforcement officers, other government agencies, and the trade community. Learn more at www.cbip.gov. ❖

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business card
here!*

Unenforceability of Lemelson Patents Upheld

On September 9, 2005, in *Symbol Technologies, Inc. v. Lemelson Medical, Education & Research Foundation, LP*, the U.S. Court of Appeals for the Federal Circuit ("Federal Circuit") upheld a district court's finding that the Lemelson Foundation's widely asserted "machine vision" patents are unenforceable based upon the doctrine of prosecution laches. In delivering the unanimous panel decision, Judge Lourie agreed with the district court's finding that the totality of the circumstances, including an 18 to 39 year time period between filing and issuance of the asserted patents, demonstrated an unreasonable and unexplained delay in prosecution and thus rendered the patents unenforceable. (Search online for the authors **Blair M. Jacobs** and **David Weslow**, or the title above to find the whole article. ❖

Groundwork for Class Action Lawsuit

Tom Baents has found a legal firm (www.meyersonlawfirm.com) in Philadelphia willing to file a Class Action lawsuit against Davison & Associates, an invention promotion company. The groundwork is being laid against them now. Mr. Baents has provided the firm names of inventors willing to fight for justice and a fair shake. If you have or know of an inventor who feels they were unfairly taken advantage of by Davison & Associates please contact: Jack Meyerson, 1700 Market Street, Suite 3025, Philadelphia, PA 19103 or telephone 215-972-1376; email info@meyersonlawfirm.com. ❖

Business Planning

Growthink has completed over 250 business plans for clients who have raised over \$750 million in financing. Growthink has become the firm of choice for venture capital firms, angel investors, corporations and entrepreneurs in the know, due to its track record, team, domain expertise, methods and understanding of investor needs. Visit www.growthink.com to learn about their business plan development methodology.

Call Growthink at 877-249-7526 to arrange your free, confidential business plan development consultation or email them at info@growthink.com. Please mention Palo Alto Software when calling. Alternatively, you may complete an online form. ❖

4th Annual Emhart Design Contest

It takes more than just being a supplier to stay competitive in today's global economy. It takes partners. Partners in business. Emhart provides technological solutions to over 100 different industries. And for each of these industries, Emhart technologies are designed to deliver innovative, integrated system solutions to virtually any manufacturing challenge anywhere in the world.

Emhart prides itself on innovative thinking that helps designers see their ideas become reality. The 4th Annual Emhart Design Contest (www.emhartcontest.com) gives independent designers the same opportunity. Enter your most innovative proposal from any field of industrial design and engineering, and you could win a dream of a prize. More important, you'll get the worldwide recognition and support you need to take your idea from the drawing board to the production line. The product categories are:

- **Everyday Products** - A significant functional or ergonomic new product, or upgrade to an existing product, that improves quality of life.
- **Medical** - A mechanical or electromechanical design that improves the functionality, performance, or cost basis of medical product(s).
- **Safety** - A mechanical or electromechanical device designed to improve personal safety during travel, work, recreation, or at home.
- **Transportation** - A mechanical or electromechanical design that improves the functionality, performance, or cost basis of transportation product(s). ❖



USPTO Helping Small Business

USPTO has developed their website at www.uspto.gov/smallbusiness/about/ to help small businesses better identify and address their IP protection needs. The USPTO is also working with organizations like the U.S. Chamber of Commerce and the National Association of Manufacturers to help spread the word about the benefits of filing for IP protection. Free informational materials, which can be downloaded from www.uspto.gov/smallbusiness/downloads, will help guide small businesses through the often-complicated world of intellectual property protection. Finally, the USPTO is alerting small businesses to the resources being made available by placing announcements on websites they commonly turn to, such as entrepreneur.com and fast.com. ❖

Visit www.inventorssociety.net/events.htm now for expos, tradeshow, contests, and links to convention centers.

CORDIS

CORDIS, the Community Research and Development Information Service, is an interactive information platform that keeps you up-to-date with the latest news, progress and initiatives in European innovation, research & development. Visit them at www.cordis.lu. ❖

Gateway to the EU

EUROPA is the portal site of the European Union (<http://europa.eu.int/>). It provides up-to-date coverage of European Union affairs and essential information on European integration. Users can also consult all legislation currently in force or under discussion, access the websites of each of the EU institutions and find out about the policies administered by the European Union under the powers devolved to it by the Treaties. ❖

Software IP Commercialization

Andrew Allemann compares end user licensing, spin-out/joint venture, and distribution agreement in *Three Models for Software IP Commercialization*. Use a search engine to find the article by title and author. ❖

USPTO Videos Online

Visit www.uspto.gov/video to select among three videos:

- *Protecting Geographical Indications* - explains the United States government's position regarding geographical indications (GIs), a type of intellectual property that indicates the origin of goods or services in a particular geographic area with particular characteristics.
- *10th Annual Independent Inventors Conference* - Workshops and presentations held during the conference covered trademarks, copyrights, utility and design patents, provisional patent applications, invention promotion firms, searching, licensing and marketing.
- *Anti-Piracy* - a five-minute video targeted at young people to educate them on consequences of copying and downloading music and other entertainment from unauthorized sources. ❖

*An inventor fails
999 times, and if
he succeeds once,
he's in. He treats
his failures simply
as practice shots.*

Charles F. Kettering

***Inventors Society
of South Florida***

**Howard Silken,
Richard Loughlin
and Ken Eddowes**

Present

***Creating Your Own
Product Video***

November 5th 1:30 PM

Visit us at:

InventorsSociety.net

Email your comments about
the newsletter to

issf_cathy@yahoo.com.

Please tell us how the
newsletter and web site
have helped you.

American Inventor: A New Primetime Show

AMERICAN INVENTOR is an exciting new primetime reality show for ABC from Simon Cowell and the producers of American Idol. Set to premiere in early 2006, the show will undertake the biggest search ever for America's best new invention. An embodiment of the ultimate American dream, the show will uncover the hottest new product and make some struggling inventor's dream come true. The show will celebrate the best in homespun American ingenuity and will turn one person's idea into the next big thing.

AMERICAN INVENTOR will visit 8 cities with a panel of expert judges for open casting calls to meet inventors from all over the country. The competition is open to individuals or teams of inventors. The product must be something that can be sold in a retail outlet. You can come with a sketch, a prototype or even just an idea.

In the end, it's up to America to call in and vote on which inventor is worthy of the **million-dollar prize**. So, if you believe you have the next great product, grab your invention and join the expert judges at one of the auditions. The Auditions are scheduled to take place early December 2005, as follows: Los Angeles – Nov 14, San Francisco – Nov 17, Denver – Dec 1, Chicago – Dec 4, New York – Dec 7, Washington DC – Dec 11, Atlanta – Dec 14, and Austin – Dec 17. Visit www.americaninventor.tv for details and to sign up. ❖

Newsletter Disclaimer

The Inventors Society of South Florida, Inc. provides a wealth of information to our members and the general public regarding all aspects the invention experience through its newsletters, website, speakers, etc., however, the ISSF does not endorse, suggest, or recommend that any of this information may or should be relied upon without the user's own independent investigation and evaluation. Further, the Inventors Society of South Florida, Inc. disclaims any responsibility for any financial investment and/or legal, accounting, or other professional advice which may be rendered by individual officers, directors, sponsors, members, speakers and/or guests, at/or as a result of contacts made at any ISSF activity, and/or through our newsletters, websites, or any other source not specifically stated.

THE BOTTOM LINE – YOU ARE RESPONSIBLE FOR YOUR OWN INDEPENDENT INVESTIGATION AND EVALUATION OF EACH EVERY RESOURCE WHICH YOU MAY CHOOSE TO UTILIZE. ❖

**Inventare Maximus
November 2005**

To receive the newsletter via email, send your email
address to fruton@malloylaw.com. For those without email,
hard copy of the newsletter will be mailed through USPS.

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Inventors Society of South Florida