

Inventors Society of South Florida

Inventors News

Inventors Society of South Florida, PO Box 244306, Boynton Beach, FL 33424-4306

September 2006

Marvin Greenhut, September Speaker at ISSF

If you don't have enough money or know-how to develop your idea into an invention and market it, then let Marvin tell you how he did it! Marvin is a past president of the ISSF and a successful inventor. He consults on innovative philanthropic private funding of research and development concepts. Attendees of the September 2nd meeting will enjoy Marvin's easy manner and perspective.



Cyber-Business Series

The Broward County Main Library offers seminars and training to help your business. Visit them online at (www.broward.org/library) or call them at 954-357-7444 for information about dates and times. Topics include:

- Small Business for Beginners
- Find Government Contracts on the Internet
- Write a Business Plan Using Online Sources
- SCORE: Essentials for Starting and Growing Your Business
- Industry and Market Analysis. ❖

Provisional Patent Application

Alvin Blum, Registered Patent Agent; 954-462-5006

At the meetings, I have been discouraging members from relying on paper trails such as bound notebooks to protect their invention rights. Instead, I encourage members to take advantage of the provisional patent application program. That is a service of the U.S. Patent and Trademark Office. It is very useful for the independent inventor when you are in need of some form of temporary protection for your invention in the early stages of development. Get more information on the program by ordering free literature and the one-page transmittal form by calling 800-786-9199. It is also available on the patent office web site at www.uspto.gov. The fee is awkward to find, it is \$100.00. One member described preparing a provisional patent application (PPA) by following the format of published patents. Others suggest preparing formal drawings at about \$100.00 per page. I cannot understand why anyone would do this. The only requirements are to write an enabling disclosure, fill out the form, give it a title, and enclose a check for \$100.00. No claims needed. The enabling disclosure means that you describe your invention so that anyone skilled in the art could practice your invention after reading what you submitted without undue experimentation. The format of the disclosure does not matter. The drawings necessary to understand the invention may also take any form. They can be simple sketches. This ensures that on the day your PPA is filed, the government has an unalterable record of your invention. If you file a regular utility patent application for that invention within a year from the filing date of the PPA and refer to it in the application, you will be entitled to the earlier filing date for all that it disclosed.

When there is a question of which of two competing inventors of the same invention is entitled to the patent, the inventor who first reduced it to practice is usually awarded the patent. There are two ways of establishing a date of reduction to practice:

1. Make it work and demonstrate to a third party that it works. Get a signed statement, best with a notarized signature; this is called actual reduction to practice.
2. File a provisional patent application, or a utility patent application. This is called a constructive reduction to practice.

Highlights

Supplier to Wal-Mart	3
StartupNation	3
President's Corner	4
East London Inventors	4
Cathy's Desk	5
British Invention Show	5
Small Biz Myths	6
SBRC	7
SBA Online Training	7
TGIF Conference	8
WIPO Presentations	8

*Inventors Society
of South Florida*

presents

Marvin Greenhut

*Financing Your
Invention*

September 2nd at 1:30pm

Mission Statement

To provide a forum that fosters creativity, freethinking and education that will help further our members' innovations.

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Continued from page 1

What happens if you have some new matter that you would like to add to an already filed PPA? There is no way of amending or extending one already filed. But you can always file another one and refer to both in your utility application. Just don't go past the one year time limit of the first one. What happens if your one year is about to expire and you cannot afford to hire someone to prepare your utility patent application?

Write your own utility patent application. Consult the book *Patent It Yourself* by **David Pressman** for format. (They also sell bound notebooks, so don't believe that pitch.) Also, see published patents in the art for format and language. You should always do a search before you spend any time or money on an invention. Search on-line or go to a patent depository library (Miami or Fort Lauderdale) to study their video on how to search. Write at least one claim. The minimum filing fee is \$500.00. You may get a letter from the patent office if you have not done everything right. Answer right away. You can always call them for help. They treat do-it-yourselfers kindly. When you have everything in proper order, you can expect almost 2 years of breathing room until they get to your application. Meanwhile, get a job, and save your money, you will need it.

There has been disagreement on the value of keeping records of the invention progress in a bound notebook, or a paper trail. When I was doing research in VA hospitals, those of us in the group each kept a bound notebook in which we kept a complete record of each experiment, with data directly recorded, or transcribed from automatic instruments along with all calculations. This is accepted research practice. I have no quarrel with good record keeping. Some purveyors of bound blank notebooks urge inventors to record their daily progress **as a form of protection**. They recommend that the records be regularly (at least weekly or monthly) read and signed on by a third party who understands what is written and does not have a direct interest that might encourage dishonesty, (and who will live long enough to testify). The idea is that in a contested decision about who invented what at what time, the written record would be useful. I think that is not such a good idea.

When does such a contest take place? When two applications covering the same invention are pending at the same time, or one is pending and the other has already issued as a patent, an **interference** may be called. The patent office board of patent appeals and interferences then takes over to hear evidence and render a decision. If you can prove that you conceived of the invention and worked diligently to pursue it from just before the other party conceived until your reduction to practice, you might succeed, even if you were not the first to file. But there are a lot of other details to be considered. How often does an interference happen? It has happened to me only once in almost four hundred issued patents. An interference contest can be expensive and time consuming.

Advocates suggest the record book might be used as evidence of diligence in pursuing the invention from the time of conception to reduction to practice. The patent office **manual of patent examining procedure** (MPEP 2138.04) says of conception, "Conception is established when the invention is made sufficiently clear to enable one skilled in the art to reduce it to practice without the exercise of extensive experimentation or the exercise of inventive skill." The validity of conception and reduction to practice in the written record and signers may be called into question. If you are disclosing your work regularly to another party, what are the chances that party might steal your idea? One in four hundred, or more? It seems to me that a PPA establishes a reduction to practice date that is unequivocal without exposing your idea. It requires no more written work than writing it in a notebook for a conception date. If it is good enough as evidence of a date of conception in a notebook, it is enough for a PPA. You then get a date of reduction to practice as well as a date of conception, and can say your patent is pending. It also protects you if you should later

Continued on page 3

Continued from page 2

want to file in other countries. Keeping a record is fine, asking others to read it and sign may not be such a good idea. Relying upon it to somehow protect your idea may not be such a good idea. File the PPA instead. ❖

A Supplier's Journey Into Wal-Mart

Gwendolyn Bounds, Staff Reporter of The Wall Street Journal wrote an in-depth article, *The Long Road to Wal-Mart Shelves*, about PenAgain's efforts to become a Wal-Mart supplier. Use a search engine to find and read this article, if Wal-Mart is one of your targets. Key points of the article follow:

- Wal-Mart has 5300 outlets worldwide and receives 138 million customers each week.
- In 2004, Wal-Mart received nearly 10,000 vendor applications; about 200 of those were accepted.
- Wal-Mart looks for unique products that have a special advantage to help customers.
- Wal-Mart likes companies to have a sales history and be sold somewhere else first.
- Vendor submissions must have mass appeal.
- Show your product at major tradeshows.
- Consider your product for the promotional-products industry.
- Wal-Mart does not like to account for more than 30% of a supplier's total business.
- Competitive pricing means moving production overseas.
- Develop your brand through independent retailers and distributors, have testimonials, media write-ups and product extensions to demonstrate the worthiness of your product to Wal-Mart.

Gwendolyn Bounds' follow-up article, *Pen Maker's Trial By Wal-Mart, Part III*, talks about seasonal sales, tracking shipments and sales, and product placement in retail stores. Again, use a search engine to find the article by author and title. ❖

StartupNation

If you are looking for expert advice on all aspects of starting and growing a business, and want to have fun along the way, you've come to the right place: StartupNation. You are joining a robust community of entrepreneurs and small business owners who are also "living the dream" everyday.

Yes, StartupNation (www.startupnation.com) is the destination where you can learn the important nuts and bolts of business, such as how to patent your idea, build a business plan, or increase sales. While you're seeking that helpful information to build your business, StartupNation is also a resource for you to learn from peers, whether you're connecting with them directly or listening to them share on StartupNation Radio!

An interesting feature of StartupNation is podcasting. A podcast is rich media, such as audio or video, that provide updates whenever there is new content. The most famous feed is the tickertape of Wall Street. Podcasts available at StartupNation include:

- Driving Your Business Into Untapped Markets
- Three Components of a Business Plan
- Niche Marketing Strategies
- Low-cost Promotional Tactics for Your Business. ❖

Membership

The Inventors Society of South Florida (ISSF) membership application form is available online at www.inventorssociety.net/appform.pdf. Annual individual membership dues are \$60.

Members are entitled to all that is offered by the ISSF: events, meetings, contests, prizes, awards, nominations, and networking. Members also benefit from a monthly newsletter full of important information, tips, publications, Internet sites and expositions.

Membership is the primary source of funds to the ISSF, without which, it is difficult if not impossible to hold meetings, send newsletters, hold special events, and maintain an Internet presence. ❖

Newsletter Submissions

If you have something you'd like to see in the newsletter, please discuss with or send it to issf_cathy@yahoo.com. If it is something that has to be copied, please send the original or a high quality copy. If you need the original document returned, please note this in the submission package.

Please remember that the newsletter is black print only. Submissions that have color (especially over text, i.e. words in a colored box) may not be usable. Try to keep submissions simple and basic. ❖

Inventor Facts

Reed Albergotti, a staff reporter for the Wall Street Journal, wrote *Searching for America's Most Inventive Towns*. He identifies Bloomfield Hills, IL, St. Charles, MO and Tucson, AZ as hotbeds for independent inventors. He talks about inventions and benefits to society. Use a search engine to find this article by author and title. ❖

Sample Press Release

Find a sample press release at www.press-release-writing.com/press-release-template.htm. ❖

ISSF Meetings

ISSF meets at 1:30 pm on the first Saturday of each month at:

Ligi Tool & Engineering, Inc.
3220 SW 15th St.
Deerfield Beach, Florida 33442
877-523-6693
www.ligotool.com

From the Florida Turnpike: Exit at Sample Rd, Exit 69; turn right on Sample Rd (East); left on Powerline Rd; and right on SW 15th St (past the first stoplight on Powerline Rd, look for two cement towers and the *Enterprise Center* sign).

From I-95 Southbound: Exit at SW 10th St, Exit 40; turn right SW 10th St (West); left on Powerline Rd; left on SW 15th St (look for two cement towers and the *Enterprise Center* sign).

From I-95 Northbound: Exit at Sample Rd; turn left on Sample Rd (West); right on Powerline Rd; and right on SW 15th St (past the first stoplight on Powerline Rd, look for two cement towers and the *Enterprise Center* sign).

From I-75: Exit at the Sawgrass Expressway (Route 869); go to the end of the expressway and continue east on SW 10th St; turn right on Powerline Rd and left on SW 15th St (look for two cement towers and the *Enterprise Center* sign).

Contact:

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loughlinrandm@aol.com



President's Corner

The ISSF Board wishes to thank the Broward County Main Library staff and representatives of the USPTO for activities on Saturday, August 5th. Visitors to the library had the opportunity to learn about the:

- 7-Step US Patent Search Strategy
- Provisional Application for Patent
- Small Business Resource Center
- Scam Warnings from the USPTO.

Free handouts were available:

- General Information Concerning Patents
- A Guide to Filing a Utility Patent Application
- Protecting Yourself Against The Unlicensed Practice of Law
- US Patent Law Research Guide
- Basic Facts About Trademarks
- Assisting Library Patrons with Legal Reference (a slide presentation)
- An Introduction to Intellectual Property Protection (a slide presentation)

Also, USPTO representatives were on hand for individual questions and answers.

For those who wanted more, several inventors showed their patented inventions.

ISSF was pleased with the turnout and the level of interest from library visitors. Cathy VerSchneider set up a table next to the library staff and fielded questions from visitors about the ISSF meetings and newsletter. She also discussed the many roles of an inventor in the invent-to-market process. Many visitors requested the contact information for the society and showed great interest in the society's newsletter. Some even remained at the table to write down website addresses for Cathy's source materials that were on display.

The next meeting of ISSF on September 2nd will feature Marvin Greenhut, who will tell you how he financed his inventions.

Regards,

Dick Loughlin

East London Inventors Club

The East London Inventors Club is currently updating their website and verifying links to inventor related websites. Their website allows inventors and invention related organizations to add their link for free. If you'd like to add a link on their website, then visit www.eastlondoninventorsclub.com/inventor/modules.php?name=Web_Links, clicking on the "ADD LINK" button and filling out the automated form.

Check out their forum, *Promote Your Invention or Invention Related Service* at www.eastlondoninventorsclub.com/inventor/modules.php?name=Forums. Feel free to post there and add a more detailed description. The East London Inventors Club website is often visited by various international TV & Newspaper researchers so posting here may be useful to you.

Everything provided on the website is a free service to help the invention community from around the world. They have over 180 forum members who have posted over 1,200 articles.

Notably, they identify the first University degree course for Invention (unless you know different) at www.glam.ac.uk/coursedetails/685/84! ❖

News From Cathy's Desk

Marvin Greenhut gave a presentation, *Invent Your Way to Financial Success*, at the Palm Beach County Main Library on Saturday, August 12th. Marvin is a master speaker who engages the audience for the duration. Marvin offered anecdotes, personal experience and local experts. Notably, he interspersed his presentation with three speakers including ISSF board member Bill Seymour, myself and Monte Resnick.

Bill Seymour spoke about his home design and toy inventions. He shared the highlights of his success and lessons learned.

I spoke about the society, when it meets, the newsletter content, networking, and the website. Also, I discussed my recent book, *Inventors Survival Guide* that brings the wealth of Internet information to the inventor.

Motivator **Monte Resnick** was the highlight of the two-hour presentation. He spoke about building genuine networks that lead to extraordinary productivity and success. His presentation, *The 10 Habits of a Master Connector*, involves social skills. The bottom line is that marketing is the basis of success and success is all about communication. For example, listening, demeanor, body language and belief in yourself are at the heart of success in whatever you do. Monte made a huge point about being an effective listener because you learn when you listen, not when you speak!

Several attendees were excited to discover an inventor's society so close to home. One man, a charter member of ISSF, has re-discovered the society. We can expect to see more new faces at the next meeting since several attendees requested meeting information. Also, we can expect more subscriptions to the newsletter for those who cannot attend monthly meetings.

One woman was interested in medical device patents, so I offered to put her in touch with a successful inventor who can advise her on what he did. Another attendee has a florist business and wants to develop an idea that will impact his community.

Most attendees came forward to the display tables before or after the presentation to read source materials used in the newsletter and learn more about the society. Many expressed appreciation for the handout listing some of my source websites.

The ISSF wishes to thank the Palm Beach County Library System, and specifically **Susan Berger**, Business Librarian and **Donna Marie Smith**, Adult Programming Coordinator for accommodating the needs of presenters at the last minute. These women are aware of the society and have contact information for future presentation opportunities.

For readers living near the Palm Beach County Main Library on Summit Blvd., the library offers a *Happenings* pamphlet monthly, which details news and events of the library system. The 14 branches include Bell Glade, Greenacres, Jupiter and North County Regional. Visit www.library.org to discover *Happenings* and your county library system. There are programs for adult, teens and children. ❖

The British Invention Show

The British Invention Show 2006 takes place at Alexandra Palace in London from October 18-21. Inventions will be exhibited by inventors from over 20 countries at the ground-breaking show. A panel of judges from the British Inventor's Society will put ecological and social benefits to mankind, as well as design, ingenuity and originality to the test, culminating in the presentation of the coveted British Invention of the Year Awards. The show, now in its sixth year, is run by the British Invention Society and enjoys support from government partners including the UK Patent Office and UK Trade and Investment. Visit www.britishinventionshow.com or www.alexandrapalace.com for more information. ❖

Selling to Mail Order Catalogs

Receive a free copy of the National Mail Order Association's new booklet, *Selling to Mail Order Catalogs*, by **John Schulte**, President of the National Mail Order Association (www.nmoa.org). To get your copy via email send an email with your name and inventor's club to dondebelak@dondebelak.com. ❖

Evaluate Your Idea

New inventors can get a free download copy of the 60+ page booklet, *How to Evaluate Your Product Idea* at www.dondebelak.com on the main page. ❖

Small Entity Status

Find the answer to the following question at www.patentlyo.com/patent/2006/06/small_entity_status.html: Is a company's "small entity" status with the PTO put in jeopardy by granting a non-exclusive license to a major corporation — assuming that the non-exclusive license does not convey any right to exclude others from making or using the invention? ❖

Protect Your Patents

With ever more patent disputes going to court, it has never been more important for companies to build up strong evidence to back up their patent claims. Read *Don't Get Caught with Your Patents Down* by **Terry Ludlow** to learn how to protect your IP. Use a search engine to find the article by author and title. ❖

Selling a Recipe

In **Kelly Spors'** article, *If You Bake It, Will They Come?*, she answers the question: How do I go about publicly selling my family-recipe barbecue sauce? Use a search engine to find the article by author and title. ❖

Calling All Inventors

Bouncing Brain Productions is going to help make your dream idea become a mass market reality by winning a spot on their new TV show. Shows are slated for Washington DC on September 16th and Portland, OR on October 21st. Visit www.bouncingbrainproductions.com for more information. ❖

Advertiser's Corner

Having a Prototype Built

First, learn about the methods of prototyping available, regarding technology, materials and costs. Base your choice on why you need the prototype and to whom you're pitching it.

Second, search for a company that does quality work without draining your wallet. Obtain estimates of price and production time from several firms. Ask for referrals from past clients and for some samples to gauge quality of workmanship.

Third, sign a nondisclosure agreement with the companies before revealing any specifics of your idea. Once you've committed to a firm, you may have to sign a contract and pay a deposit. The price will largely depend on the prototype's sophistication and how closely it looks and works like the final product you designed. ❖

License Your Patent

If you want to license your patent, then begin by understanding to whom your patents might have value and why this is the case. Answering the following questions will help you collect the necessary information:

- What problem are you solving?
- What benefits do the claims of the patents provide?
- What are these benefits worth?
- Why should your potential licensee care?
- How much additional value will you bring to their business?

It's also important to understand whom you will approach, and how your invention will fit in with their current strategy.

For example, does your invention benefit equipment manufacturers – or suppliers of components used to produce the end equipment? In other words, where in the supply chain does it make most sense to license your product?

A good tip when approaching businesses is to not use a generic approach. Rather, understand exactly what benefits your invention brings to the business, and how these fit in with their stated strategy. ❖



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Small Business Myths Busted

Patricia Simone of Entrepreneur.com wrote Small Business Myths Busted to give us a dose of reality. Use a search engine to find her article by author and title. Here are the myths in short form:

- The government has grants for startups.
- The SBA loans money directly to small businesses.
- Venture capitalists loan money to startups.
- I will have more time to do what I want.
- I will be able to write everything off.
- I can pay myself whatever I want.
- If I create a website, I will get traffic.
- I should be profitable after six months because I am an expert at what I do.
- I don't need a marketing plan or marketing materials. This product/service sells itself.
- If I am not getting funding, then I do not need a marketing plan.

Every inventor must read the details of Patricia Simone's article if the goal of their invention efforts is financial gain. There are requirements for obtaining a patent, filing for a loan, creating a prototype, starting a business, and succeeding at every step along the way. Things can just happen, but they are not the things you envision. ❖

Small Business Resource Center

The Broward County Library/Bank of America Small Business Resource Center (SBRC) is a free service of Broward County Library. In cooperation with Florida Atlantic University, College of Business, Small Business Development Center (FAU SBDC) and the Service Corps of Retired Executives (SCORE), the SBRC helps individuals to open or expand their businesses.

The SBRC can help you by:

1. Providing one-on-one business counseling. Assistance is offered for business and marketing plans, SBA loans, international trade issues, government contracting, etc. These are one-hour sessions by appointment at 1, 2, and 3 PM daily, Monday through Friday. Register with SCORE online at www.score17.org or call 954-356-7263. Alternatively, you may register with SBDC online at www.fausbdc.com or call 954-357-8068.
2. Serving as a clearinghouse for information about local economic development.
3. Offering access to computer programs for accounting, business plans, legal forms, spreadsheets, etc.
4. Presenting seminars by numerous organizations on a wide variety of topics related to business.

The SBRC is located on the fifth floor of the Broward County Main Library. For more information, visit www.broward.org/library/sbrc.htm. Call the SBRC at 954-357-7439. Office hours are M-Th 9 AM to 9 PM, Fri-Sat 9 AM to 5 PM and Sunday noon to 5:30 PM. ❖

SBA Online Training

The South Florida District Office of the US Small Business Administration offers online training classes around the clock. You can participate in these courses from the comfort of your home by visiting www.sba.gov/fi/south/trainingarchive.html. Just click on the course you wish to participate in, complete the registration, and make sure your computer speakers are on! Training topics include:

- How to Develop a Business Plan
- Starting a Business & Utilizing SBA's Resource Partners
- SBA Disaster Loan Programs. ❖

TGIF Conference in Orlando, Sept 6-7

The Toy and Game Industry Foundation Conference is the annual toy, game and entertainment based educational conference and exposition. TGIFCon creates new and exciting results in the industry, from mass market and specialty market purchases, agreements and licensing products to creative partnerships. TGIFCon is the alternative educational and buying experience.

The crew for *The Tonight Show with Jay Leno* will be on hand to offer the TGIFCon attendees and exhibitors a once-in-a-lifetime opportunity to pitch their toy or game to America on Jay's 'Pitch to America™' segments!

The three-day conference features roundtable discussions, one-on-one consultations, speaker presentations of over 40 topics and intra-industry synergy seminars hosted by a speaking faculty of industry executives; impart their wisdom in a relaxed, noncompetitive atmosphere. The three-day exposition features manufacturers, distributors, importers, buyers, and sales agents hosted by an industry leading show producer.

Visit www.tgifcon.com to learn the details of this event or call 888-683-8443. ❖

USPTO Proposed Rule Changes

W. Murray Spruill, PhD and **Edward R. Ergenzinger, PhD** wrote *Proposed Rule Changes by the USPTO*. The proposed rules would limit examination of an application to a small number of "representative claims" rather than all claims, and would also severely limit the opportunity for presentation of claims through the use of continuation applications and continued examination practice. It is argued that these changes will adversely affect patent applicants in terms of both cost and the scope of their patent protection. Use a search engine to find the article by author and title. ❖

Beware of Patent Trolls

A patent troll is somebody who tries to make a lot of money off a patent that they are not practicing and have no intention of practicing and in most cases never practiced.¹ Patent trolls are the individuals/organizations whose business models are based on patent litigation as a threat, and who generate revenue through patent licensing.

Patent troll companies acquire crucial patents of other companies and then scout the market to threaten with patent lawsuits those companies, which may be engaged in business activities infringing on the acquired patents. They may demand the infringing companies to pay them royalties or license fees, or both, or may compel those companies to cough up large sums as a one-time settlement in lieu of patent litigation. Patent trolls neither have the intention to develop products based on a patent, nor to sell a product, nor to acquire new customers. They don't enter into cross-licensing agreements, as they themselves don't invent or manufacture any product. Whenever they find any company infringing on the acquired patents, they try to extort retroactive licensing fees from them. They don't bother about building or maintaining good customer relationships, as it goes contrary to their ideology.

Search online for *Patent Terrorism – Terror of the Intangibles*, written by **P. Mohan Chandran** and **M. Qaiser**. ❖

Since new developments are the products of a creative mind, we must therefore stimulate and encourage that type of mind in every way possible.

— George Washington Carver

Inventors Society of South Florida presents

Marvin Greenhut

Financing Your Invention

September 2nd at 1:30pm

We're on the Web!

See us at:
www.InventorsSociety.net

WIPO Presentations

The World Intellectual Property Organization recently held a conference in Geneva: *Training Program on the Role of Intellectual Property in Raising Financing Opportunities for Small and Medium-Sized Enterprises*. The conference presentations are available at www.wipo.int/meetings/en/details.jsp?meeting_id=10622. They include the following titles:

- *Measuring the Value of Intangibles: IP Valuation*
- *A Venture Capitalist's View of IP Assets*
- *Role of Business Angels*
- *The Role of Intellectual Property in Raising Finance by Small and Medium-sized Enterprises*
- *Making Intangibles a Valuable Tangible Assets: Generating Value by Relying on Intellectual Capital*
- *Measuring the Value of Intangibles: Intellectual Property Valuation*
- *Using IP as a Tool for Accessing Finance and Harvesting Returns from IP Assets.*

Why does the inventor want to look at these presentations? The inventor must develop a complete picture of the invent-to-market process to be successful. You know your invention is A-1, that its value is self-evident. What is value? What are the standards of value? What are the premises of value? Read the presentation *Measuring the Value of Intangibles: IP Valuation* to learn! ❖

Newsletter Disclaimer

The Inventors Society of South Florida, Inc. (ISSF) provides a wealth of information to our members and the general public regarding all aspects of the invention experience through its newsletters, website, speakers, etc., however, the ISSF does not endorse, suggest or recommend that any of this information may or should be relied upon without the user's own independent investigation and evaluation. Further, the ISSF disclaims any responsibility for any financial investment and/or legal, accounting, or other professional advice which may be rendered by individual officers, directors, sponsors, members, speakers and/or guests, at or s a result of contacts made at any ISSF activity, and/or through our newsletters, websites, or any other source not specifically stated. ❖

Inventors News
September 2006

To receive the newsletter via email, send your email address to fruton@malloylaw.com. For those without email, hard copy of the newsletter will be mailed through USPS.

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